



Partner Conference

2023 · Lake Mary · Florida

AGENDA

Wednesday 11/8

Arrival

6:30pm to 8:30pm

Welcome reception with food and beverages, Lake Mary, FL Marriott Hotel

Thursday 11/9

Full Day of Content with Breakfast, Lunch, and Breaks

7:30am to 8:30am

Breakfast Available in the CareHawk Ballroom

First Morning Session

CH2000IP Overview and Product Presentation: A full hardware/software demonstration will showcase the capabilities of our industry leading network solution. This will include our recent release of the GPIO Integration Hub, review the value of Endpoint Supervision, the new Mass Calendar Update feature, and preview our Multisystem solution (multi-campus). Conclude with Q & A.

10:00am to 10:30am

30 Minute Morning Break

Second Morning Session

CH1000 Update: This product remains a staple in our offering. A quick review of some of the new technology offered for this platform.

Final Morning Session

PASS: School safety presentation (Partner Alliance for Safer Schools).

Noon to 1:00pm

Lunch Available in the CareHawk Ballroom

1:00pm to 2:00pm

SRO: School Resource Officer on-the-job perspective.

2:00pm to 2:20pm

Cyber Security Update: A growing concern for schools and government facilities.

2:20pm to 3:00pm

Industry Trends and New Markets: Expanding into new markets with Emergency Communications.

3:00pm to 3:30pm

30 Minute Afternoon Break

3:30pm to 4:30pm

The Road Ahead: Engineering roadmap and product training requirements.

Friday 11/10

Morning Collaboration (Our Partner's View and Influence)

7:30am to 8:30am

Breakfast Available in the CareHawk Ballroom

8:30am to 9:00am

Clock Initiative for 2024: Supplier and product update

Morning Session of
Partner Input

(a brief break where appropriate)

Open Roundtable Forum: We will solicit input on a number of key subjects. Product direction, trends, system integration, gaps in the market, project funding, project capture, competitive landscape, adjacent technologies, growing influence of IT and Safety Directors, our Dealer Portal, and how we can be successful growing together.

11:00am to Noon

Wrap up: Awards and closing remarks